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FALL 1955 — SPRING, 1956

FEB 28 1956

S. Department of Agriculture

WHOLESALE EVERGREENS



SEEDLINGS and TRANSPLANTS



ORNAMENTAL EVERGREENS



CHRISTMAS TREES





Box 393 — Saugatuck, Michigan
Phone Fennville 3761

SPECIALIZING IN CHRISTMAS TREES

SEEDLINGS and TRANSPLANTS

SCOTCH PINE

| Size | PRI | CES |
|--------|--|--|
| Inches | Per 100 | Per 1000 |
| 3- 5 | \$3.00 | \$15.00 |
| 4- 9 | 4.00 | 20.00 |
| 3- 5 | 4.00 | 20.00 |
| 4-8 | 5.00 | 25.00 |
| 3- 5 | 4.00 | 20.00 |
| 4-8 | 5.00 | 25.00 |
| 8-10 | 6.00 | 30.00 |
| | 3- 5 4- 9 3- 5 4- 8 3- 5 4- 8 | Inches Per 100 3-5 \$3.00 4-9 4.00 3-5 4.00 4-8 5.00 3-5 4.00 4-8 5.00 |

10% discount for Seedling orders of 10,000 and 20% for 25,000 or more. Vast amounts of Scotch Pine are being planted but demand for it seems to grow as fast as we increase production.

AUSTRIAN PINE

| | Size | PRI | CES |
|-----------|--------|---------|----------|
| | Inches | Per 100 | Per 1000 |
| Seedlings | 2-4 | \$3.00 | \$15.00 |
| | 4-7 | 4.00 | 20.00 |

Same discount as for Scotch Seedlings: 10% for 10,000 and 20% for 25,000.

| | Size | PRI | CES |
|-------------|--------|---------|----------|
| | Inches | Per 100 | Per 1000 |
| Transplants | 2-5 | \$5.00 | \$25.00 |

We still can't find enough Austrian Christmas Trees. The increasing costliness of insect control and pruning for other varieties is making this tree more popular with growers.

JAPANESE BLACK PINE

| | Size | PRI | CES |
|-----------|--------|---------|----------|
| | Inches | Per 100 | Per 1000 |
| Seedlings | 3-5 | \$3.00 | \$15.00 |
| | | | |

Maybe a "dark horse" Christmas tree. Still unproven.

| NORWAY SPRUCE | | | |
|-------------------|--------|--------|---------|
| Seedlings | 3-6 | \$6.00 | \$30.00 |
| Transplants | 3-6 | 8.00 | 40.00 |
| COLORADO SPRUCE | | | |
| Seedlings | 3-8 | 8.00 | 40.00 |
| Transplants | 3-6 | 10.00 | 50.00 |
| WHITE SPRUCE | | | |
| Seedlings | 3-6 | 6.00 | 30.00 |
| Transplants | 3-8 | 9.00 | |
| MYRTLE-Ground Cov | er | 7.00 | 35.00 |
| MULTIFLORA ROSES- | -Trans | 8.00 | 40.00 |

We lift and ship September 1st to October 30th and recommend earliest planting possible in Fall. In Spring we usually start lifting March 20th and stop around May 10th.

WHOLESALE ORNAMENTALS

| | Size Inches | Price |
|-----------------------|-------------|--------|
| HICKS YEW | 12-15 | \$2.25 |
| | 15-18 | 2.50 |
| INTERMEDIA YEW | 12-15 | 2.25 |
| | 15-18 | 2.50 |
| COLORADO SPRUCE—Green | 24-36 | 3.00 |
| MUGHO PINE | 12-15 | 1.50 |
| | 15-18 | 2.00 |

All Plants Are Sheared

Sizes up to 18 inches quoted in tar paper pots. Larger sizes are B. and B. Will use metal or plastic pots for additional 10c each. Sizes under 18 inches B.B. for an added 25c each. Minimum order 10 plants.

OTHER SERVICES

PLANTATION MANAGEMENT

We now own and manage over 1000 acres most of it planted to Christmas trees.

We have a number of plantations under long term contracts for management. We generally supply trees, planting, pruning, spraying and marketing services for a share of the sales. We are ready to expand this program.

CUSTOM TREE PLANTING

As an accommodation to our customers we do tree planting by machine at \$12.00 per 1000 trees.

PRUNING

We do custom pruning at \$15.00 per acre.

CHRISTMAS TREES

We deplore the fact that wholesale buying of Xmas trees has become a guessing game in which the buyer must guess what per cent of the trees will look like Christmas trees and how many he chop up for boughs. For this reason we are listing two grades:

HUNTREE GRADE:

These are tagged select trees — symmetrical — full-height range from 5-8 feet — average 6 feet plus — we will guarantee these unconditionally.

UTILITY:

These are imperfects — a good buy for the money, and the best buy where price counts more than quality. Saleable trees — Size average 6 ft. Range 4-8 ft.

| | Wholesale Price per tree |
|---------------------|--------------------------------|
| SCOTCH PINE—Huntre | \$1.75 |
| Utility | 1.25 |
| SPRUCE—White and No | rway: |
| Huntre | 1.45 |
| RED PINE: Huntre | 1.00 |
| Utility | .70 |



BOUGHS—Scotch Pine, Red Pine, White Pine, Mugho Pine, Spruce—average length 2 feet with a minimum of wood—\$1.00 per 25 lb. bale. Douglas Fir—\$1.50 per 25 lb. bale.

Retail size bundle of 5 lbs. each-30c.

CUTTING DATES

Pines in November.

Spruce in December only.



All prices are wholesale F.O.B. at our plantations in Western and West Central Michigan, or at our headquarters on U. S. 31, five miles South of Saugatuck. The plantations range from 150-250 miles from Chicago and Detroit. We will deliver—cost is approximately 15c per tree for each 100 miles or major fraction thereof.



If you have special requirements not covered by the above, let us know and we will try to meet them.



BOX 393 — SAUGATUCK, MICH.

Phone Fennville, Michigan-3761

LOCATED ON U.S. 31 JUST 5 MILES SOUTH

OF SAUGATUCK

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